

| FY24/29 BSP Financial Position - FY28/29 Biennial Budget                                                                  |                      |                      |                                                                                             |                      |                      |                      |
|---------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|---------------------------------------------------------------------------------------------|----------------------|----------------------|----------------------|
| Revenue                                                                                                                   |                      |                      |                                                                                             |                      |                      |                      |
| Revenue by Source                                                                                                         | FY24 Actual          | FY25 Actual          | FY26 Actual                                                                                 | FY27 Budget          | FY28 Budget          | FY29 Budget          |
| Park Services                                                                                                             | \$ 1,635,522         | \$ 1,624,353         | \$ 2,344,958                                                                                | \$ 1,779,442         | \$ 1,892,911         | \$ 1,906,735         |
| BNY Wealth                                                                                                                | \$ 3,224,012         | \$ 3,891,191         | \$ 3,570,000                                                                                | \$ 4,136,949         | \$ 4,297,820         | \$ 4,297,820         |
| Baxter Park Wilderness Fund Trust                                                                                         | \$ 400,000           | \$ 420,000           | \$ 425,000                                                                                  | \$ 528,000           | \$ 1,125,000         | \$ 1,125,000         |
| State Trust and Private Donations                                                                                         | \$ 128,782           | \$ 531,135           | \$ 390,764                                                                                  | \$ 316,966           | \$ 421,205           | \$ 409,148           |
| <b>Total Revenue</b>                                                                                                      | <b>\$ 5,388,316</b>  | <b>\$ 6,466,680</b>  | <b>\$ 6,730,722</b>                                                                         | <b>\$ 6,761,357</b>  | <b>\$ 7,736,936</b>  | <b>\$ 7,738,703</b>  |
| Revenue Notes: Other Trusts and Donations: State of Maine Trust revenue for FY24 was recognized in FY25.                  |                      |                      |                                                                                             |                      |                      |                      |
| Percent of Revenue by Source                                                                                              | FY24 Actual          | FY25 Actual          | FY26 Actual                                                                                 | FY27 Budget          | FY28 Budget          | FY29 Budget          |
| Park Services                                                                                                             | 30.4%                | 25.1%                | 34.8%                                                                                       | 26.3%                | 24.5%                | 24.6%                |
| BNY Wealth                                                                                                                | 59.8%                | 60.2%                | 53.0%                                                                                       | 61.2%                | 55.5%                | 55.5%                |
| Baxter Park Wilderness Fund Trust                                                                                         | 7.4%                 | 6.5%                 | 6.3%                                                                                        | 7.8%                 | 14.5%                | 14.5%                |
| Other Trusts and Donations                                                                                                | 2.4%                 | 8.2%                 | 5.8%                                                                                        | 4.7%                 | 5.4%                 | 5.3%                 |
| Expense                                                                                                                   |                      |                      |                                                                                             |                      |                      |                      |
| Expense by Category                                                                                                       | FY24 Actual          | FY25 Actual          | FY26 Actual                                                                                 | FY27 Budget          | FY28 Budget          | FY29 Budget          |
| Personnel Services                                                                                                        | \$ 3,836,741         | \$ 4,455,906         | \$ 4,682,897                                                                                | \$ 4,849,870         | \$ 5,136,016         | \$ 5,116,005         |
| All Other                                                                                                                 | \$ 1,296,776         | \$ 1,558,589         | \$ 1,537,083                                                                                | \$ 1,566,487         | \$ 2,013,740         | \$ 2,070,503         |
| Capital                                                                                                                   | \$ 254,799           | \$ 452,185           | \$ 510,742                                                                                  | \$ 345,000           | \$ 587,180           | \$ 552,195           |
| <b>Total Expense</b>                                                                                                      | <b>\$ 5,388,316</b>  | <b>\$ 6,466,680</b>  | <b>\$ 6,730,722</b>                                                                         | <b>\$ 6,761,357</b>  | <b>\$ 7,736,936</b>  | <b>\$ 7,738,703</b>  |
| Percent of Expense by Category                                                                                            |                      |                      |                                                                                             |                      |                      |                      |
| Personnel Services                                                                                                        | 71%                  | 69%                  | 70%                                                                                         | 72%                  | 66%                  | 66%                  |
| All Other                                                                                                                 | 24%                  | 24%                  | 23%                                                                                         | 23%                  | 26%                  | 27%                  |
| Capital                                                                                                                   | 5%                   | 7%                   | 8%                                                                                          | 5%                   | 8%                   | 7%                   |
| Personnel Count                                                                                                           |                      |                      |                                                                                             |                      |                      |                      |
| Personnel                                                                                                                 | FY24 Actual          | FY25 Actual          | FY26 Actual                                                                                 | FY27 Budget          | FY28 Budget          | FY29 Budget          |
| YOY Percent Increase                                                                                                      |                      | 16.1%                | 5.1%                                                                                        | 3.6%                 | 5.9%                 | -0.4%                |
| YOY Headcount                                                                                                             | 25                   | 25                   | 25                                                                                          | 25                   | 27                   | 27                   |
| Justification for Personnel Increase                                                                                      |                      |                      |                                                                                             |                      |                      |                      |
| FY24-29 Contract Ratifications                                                                                            | Increase             | Increase             | Increase                                                                                    | Increase             | Increase             | Increase             |
| 2024 Wage Adjustment                                                                                                      | *13% Wage            |                      |                                                                                             |                      |                      |                      |
| 2026 Wage Adjustment and Settlement-<br>Law Enforcement                                                                   |                      |                      | *10% Wage<br>*Standby 16%<br>*OT Eligibility<br>(situational)<br>*Admin/Comp<br>(max 60hrs) |                      |                      |                      |
| 2027 Wage Adjustment and Settlement -<br>Confidential                                                                     |                      |                      |                                                                                             | *4.5% Wage           |                      |                      |
| Belated 2026 Wage Adjustment and<br>Settlement - MSEA Proposed                                                            |                      |                      |                                                                                             | *4.5% Wage           |                      |                      |
| Settlement Payments (prorated for season)                                                                                 | \$800-\$2,000        |                      |                                                                                             | \$1,250-\$2,000      |                      |                      |
| Other benefit enhancements: longevity, safety footwear, educational/physical fitness                                      |                      |                      |                                                                                             |                      |                      |                      |
| Bargaining Contracts: FOP-MSLEA, MSLEA Contract Year 2025-2027, MSEA Contract Year 2023-2025 - due to be ratified in 2026 |                      |                      |                                                                                             |                      |                      |                      |
| Capital                                                                                                                   | FY24 Actual          | FY25 Actual          | FY26 Actual                                                                                 | FY27 Budget          | FY28 Actual          | FY29 Actual          |
| Building Improvement                                                                                                      | \$ 43,564.72         | \$ 198,832.43        | \$ 101,506.88                                                                               | \$ 50,580.00         | \$ 155,000.00        | \$ 65,000.00         |
| Equipment                                                                                                                 | \$ 156,664.72        | \$ 167,425.13        | \$ 378,964.08                                                                               | \$ 167,420.00        | \$ 167,180.00        | \$ 172,195.00        |
| Infrastructure (Roads, Bridges)                                                                                           | \$ 54,569.34         | \$ 85,927.52         | \$ 30,272.00                                                                                | \$ 127,000.00        | \$ 265,000.00        | \$ 315,000.00        |
| <b>Total Capital</b>                                                                                                      | <b>\$ 254,798.78</b> | <b>\$ 452,185.08</b> | <b>\$ 510,742.96</b>                                                                        | <b>\$ 345,000.00</b> | <b>\$ 587,180.00</b> | <b>\$ 552,195.00</b> |

| All Other - Change to base budget   | Expense Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | FY28 Budget  | FY29 Budget   |
|-------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|---------------|
| Professional Services, Not by State | Temp staffing, Purchased Services: firewood processing, medical, security, fire protection, generator, radio, propane, heat pumps. Inspection Services: elevators, overhead doors, shop equipment.<br>New Services:<br>SFMA: Precommercial thinning(100k), Hudson Gap Brook culvert replacement(90k) Trails: blowdown clearing(15k), trail rehabilitation crews(190k), Trout Brook Farm Bridge project work(120k)<br>I&E: Display and Printing Project: layout and design(16k)<br>Administrative: Anticipated Consulting: climate change adaption, management plan | \$ 67,992.00 | \$ 52,001.00  |
| Professional Services, by State     | National Resource Service Center, Maine Conservation Corp (trail rehabilitation), Maine Natural Areas Program (Ecoreserve monitoring and rare species protection services associated with trail relocations), MDOT (Legal)                                                                                                                                                                                                                                                                                                                                         | \$ 9,873.00  | \$ 130,435.00 |
| Travel                              | Workforce development and training                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$ 800.00    | \$ 800.00     |
| Vehicle Operation                   | Gas, diesel, major and minor repairs, parts, and supplies                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | \$ 17,198.00 | \$ 17,198.00  |
| Utility Service                     | Electric, public water and sewer, septic service                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | \$ 2,545.00  | \$ 2,545.00   |
| Rents                               | Office equipment, acetylene, oxygen, argon, CO2, propane, staging, waste containers, ATV, land for firewood harvest                                                                                                                                                                                                                                                                                                                                                                                                                                                |              |               |
| Repairs                             | Repairs to roads and grounds including road grading, gravel and culvert replacement. Repairs to buildings including headquarters campus buildings and field buildings. Repairs to equipment including boats and motors, radios, elevator, and shop and field tools.<br>Major Change: Tote Road Grading, 60k annual increase                                                                                                                                                                                                                                        | \$ 62,000.00 | \$ 43,000.00  |
| Insurance                           | Liability insurance policies purchased from the State of Maine, including: General, Professional, Directors and Officers, Volunteer, Boiler, Property, Vehicle & Equipment, Boat and Watercraft. Private Insurance: Cyber Security Liability                                                                                                                                                                                                                                                                                                                       | \$ 24,631.00 | \$ 24,621.00  |
| General Operations                  | MEMIC Workers' Compensation (22k increase) and risk management claims, postage, trash removal, employee recognition, document destruction, snow plowing, pest control, printing, advertising, bank and credit card fees, dues, janitorial service.<br>Project Initiative:<br>I & E Project: Displays and signage (Visitor Center, Kiosk wayside, HQ, Park Guidebook) 27k                                                                                                                                                                                           | \$ 46,763.00 | \$ 22,763.00  |
| Technology - State Provided         | Laptop leasing for access to state portals, Kiosk Accounts (All Staff-Maine.gov emails), Microsoft licenses, GIS software, CIO Allocation                                                                                                                                                                                                                                                                                                                                                                                                                          | \$ 3,396.00  | \$ 3,396.00   |
| Clothing                            | Staff uniforms and shared clothing, contractual allowances for uniforms and footwear                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$ 7,742.00  | \$ 7,742.00   |

| All Other - Change to base budget | Expense Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | FY28 Budget   | FY29 Budget   |
|-----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------|---------------|
| Equipment and Technology          | <p>Information and technology:<br/> PC/Laptops, firewall and switch devices, peripherals, phones<br/> Network Access and Subscriptions: Google, Adobe, Garmin, Starlink and HughesNet, Avanza, Zoom, other essential services<br/> Contracted services for hosted server, storage, cache host, Mobile Device Management, email, 3 cx phone system.<br/> Licensing: Cisco, Bitwarden, Duo, Huntress, MS365, Teams, Screen Connect, 3CX, IP Veeam. Reservation Server hosting, software, and administration. DigitalOcean (software platform supporting reservation software).<br/> Minor equipment including: boats, canoes, trailers, guns and rifles, garage shop equipment, household appliances, vehicle accessories,<br/> New Expenses:<br/> QuickBooks accounting software, SFMA forest planning software, website hosting service, print and layout software (12k)<br/> Scheduled replacements for IT/Technology, peripherals (20k)</p> | \$ 29,292.00  | \$ 24,792.00  |
| Office & Other Supplies           | <p>Office supplies, household (HQ/Park) supplies, industrial supplies, information and education supplies, packaging for sale of merchandise, non-capital office equipment/other equipment, safety supplies, fire equipment, carpentry, electrical and plumbing supplies<br/> Annual Replacement:<br/> Fire hose, appliances, mattresses/boxsprings, PFD, ergonomic office equipment</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | \$ 10,900.00  | \$ 10,900.00  |
| STA-CAP .971 (FY25 1.077)         | <p>Statewide Cost Allocation - un-billed central services that operate under special revenue funds to recover the costs of providing services.<br/> -Increase to 3.116%, from 2.051%<br/> -Previously underfunded, FY27 adjustment to correct base budget</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | \$ 154,121.00 | \$ 153,823.00 |
| Charges to Assets and Liabilities | Merchandise purchased for resale                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | \$ 10,000.00  | \$ 10,000.00  |
| Total                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | \$ 447,253.00 | \$ 504,016.00 |